

Key Sanochemia Group Data in T€

Performance data

	Q1	Q2	Q3	Q4	2003/04	2002/03	Change
	2003/04	2003/04	2003/04	2003/04	2003/04	2002/03	as %
	Oct.03-Dec.03	Jan.04-Mar.04	Apr.04-Jun.04	Jul.04-Sep.04	Oct.03-Sep.04	Oct.02-Sep.03	
Sales revenues *	6.186	6.666	6.951	5.995	25.798	18.667	38%
<i>Human Pharmaceuticals</i>					9.758	7.773	26%
<i>Production</i>					15.982	10.893	47%
<i>R&D</i>					58	1	5700%
<i>Reconciliation</i>					0	0	
R&D result *					-1.941	-2.999	35%
EBITDA	271	2.071	219	407	2.968	-1.148	-
Depreciation / amortisation	-1.037	-1.269	-1.138	-1.174	-4.618	-4.126	-12%
EBIT *	-766	802	-919	-767	-1.650	-5.274	69%
<i>Human Pharmaceuticals</i>					-1.654	-1.703	3%
<i>Production</i>					4.823	1.825	164%
<i>R&D</i>					-1.941	-2.999	35%
<i>Reconciliation</i>					-2.878	-2.397	-20%
Financial result	1.046	990	-2.017	916	935	2.478	-62%
Pre-tax profit / loss	281	1.791	-2.936	148	-716	-2.796	74%
Net profit / loss for the year	-39	1.212	-3.388	357	-1.858	-1.336	-39%
Earnings / losses per share	0,00	0,12	-0,33	0,03	-0,18	-0,13	-38%

Structural data

	2003/04	2002/03	Change
	2003/04	2002/03	as %
	30.09.2004	30.09.2003	
Balance sheet total	74.747	78.698	-5%
Fixed assets	17.282	16.575	4%
Intangible assets	17.677	17.667	0%
Shareholders' equity	53.142	55.050	-3%
Equity ratio	71,1%	70,0%	2%

IFRS Cash flow

	2003/04	2002/03	Change
	2003/04	2002/03	as %
	Oct.03-Sep.04	Oct.02-Sep.03	
Cash flow from operating activities	5.159	-1.034	-
Cash flow used for investment	-5.411	703	-
Cash flow from / for financing activities	-593	2.256	-

* Due to the reclassification of the segments, figures for the quarters are not available. The figures for the previous year have been restated to reflect the new classification.

Due to the application of new IFRS guidelines, it was necessary to reclassify certain items in the Annual Report 2003/2004. To enable year-on-year comparison, the same classification methods have also been applied to the financial year 2002/2003. Therefore certain figures may not correspond with those previously published. Some minor changes may be due to rounding cumulative figures.