

Basis: year-on-year comparison

## Key Sanochemia Group Data in T€

	2002/03	2001/02	2000/01*
Sales revenues	18.667	18.325	13.035
R&D expenditure (1)	-3.759	-2.107	-3.422
Research coefficient (2)	20%	11%	26%
EBIT	-5.274	-1.581	-4.974
Cash flow from operating activities (3)	1.313	-1.745	-2.269
Equity capital	55.050	56.433	56.464
Investment (4)	5.964	6.169	13.700
Annual average number of employees	148	150	140

### ***Analysts' data***

Earnings per share in €	-0,11	0,06	-0,38
Cash earnings per share in €	0,13	-0,17	-0,22
Market capitalisation at 30.9. in M€		55,65	141,45

(1) Due to a reclassification of the segments, the R&D results for FYs 2002/03 and 2001/02 are not comparable with those of FY 2000/01 (Segment results were not reclassified for FY 2001/02).

(2) R&D expenditure / sales revenues

(3) Based on IAS cash flow statement

(4) Investment in property, plant and equipment and intangible assets

\* Due to the application of new IAS guidelines, it was necessary to reclassify certain items in the Annual Report 2002/03. To enable year-on-year comparison, the same classification methods have also been applied to the financial year 2001/02. The figures for FY 2000/2001 have not been restated.