



**SANO**CHEMIA  
Pharmazeutika AG

The Specialty Pharma Company



## Corporate Profile

Since being founded in Vienna, Austria, in 1990, Sanochemia Pharmazeutika AG has moved beyond its breakthrough in developing synthetic galantamine to become a fully-fledged specialty pharmaceutical company spanning the entire length of the value added chain.

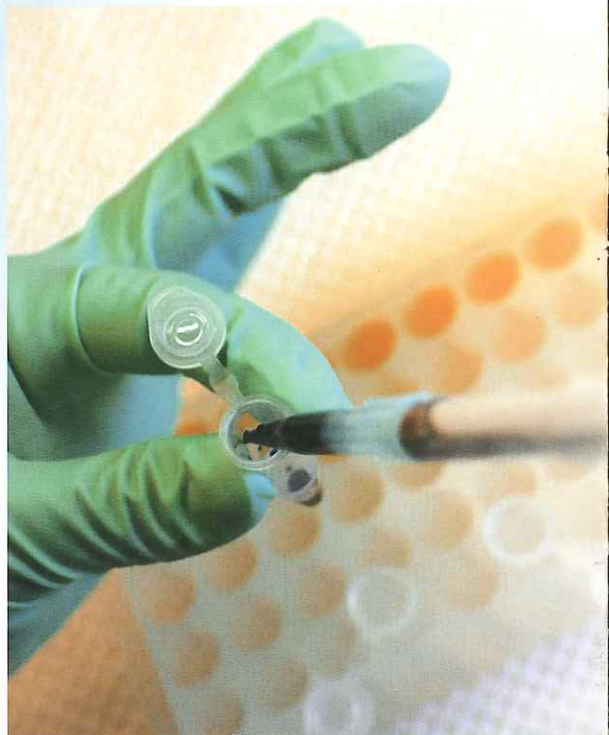
Following its listing in Frankfurt in 1999, Sanochemia has restructured and realigned its operations to focus on a range of lucrative market segments and activities. Most significant has been a shift away from exploratory research towards product development and an expansion of marketing activities in the imaging segment.

Our future lies as a specialist in selective segments exploiting potential either overlooked or neglected by big pharma. While in-house projects inevitably take a number of years to reach maturity, these are underpinned by steady revenue flows from our profitable contract manufacturing, imaging products and API synthesis businesses.

## Mission

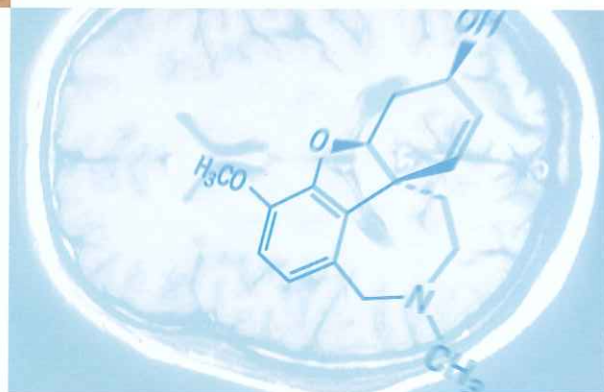
Our goal is to excel in all areas of our business within a culture based on innovation coupled with a disciplined and responsible approach in order to steadily enhance productivity and profitability.

By developing, manufacturing and marketing pharmaceutical specialities that make a real contribution to human health, we at Sanochemia aim to create enduring value for both shareholders and patients alike.









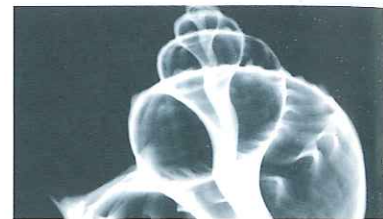
## API Synthesis

Sanochemia offers unique advantages as a provider of active pharmaceutical ingredient (API) services. We can draw on our experience as a pioneer in the development of a synthesis route for the API galantamine, used in a leading Alzheimer's drug. Sanochemia has since offered its experience and leading edge facilities to a number of other pharmaceutical players both in similar and non-related areas of API synthesis.

We use the very latest in software-based procedures and equipment to ensure that GMP and safety requirements are fully integrated from the concept right through to seamless technology transfers or in-house manufacturing.

Sanochemia has both the hardware and the experience to deliver the top-quality API synthesis and production demanded by the 21st Century.





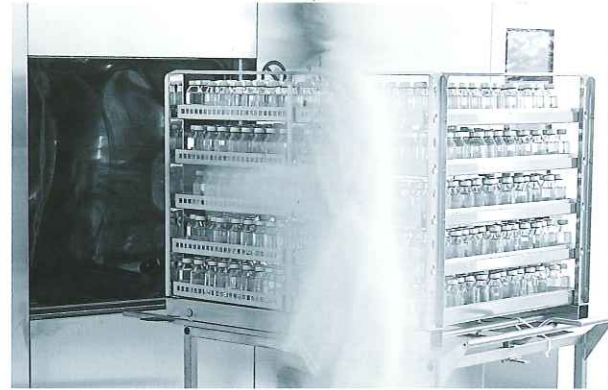
## Imaging agents

Sanochemia's range of value-added imaging agents include products based on barium (Barilux®), ionic (Gastrolux® and Urolux® Retro) and non-ionic (Unilux® and Scanlux®) ingredients. These cover over 85% of all radiological investigations involving contrast media. We have also independently developed Secrelux®, an aid to improve pancreatic imaging. Our aim is to become a universal supplier in the multi-billion euro market for imaging diagnostics.

A further core competence lies in the field of in-vitro diagnostics, which has its roots in virology. Our HIV test Fluorognost® is a market leader among the immunofluorescence assays in the US and has been approved by the FDA for use in both screening and confirmatory testing.

Sanochemia Diagnostics International coordinates our growing network of marketing subsidiaries for contrast media.

For more details on our range of imaging agents please visit our website at [www.sanochemia.de](http://www.sanochemia.de).



## Manufacturing

Sanochemia has firmly established an outstanding reputation as a contract manufacturer of third party drugs. Situated in Austria, the production facility is GMP-conform, allowing us not only to secure orders from other manufacturers, but also to backwardly integrate previously outsourced production. This in turn has improved margins and allowed us to exert greater influence in terms of quality assurance and control.

This state-of-the-art facility encompasses independent production and filling lines for sterile liquids for injection and infusion.

A further production line is used for sterile and semi-sterile gels, creams and ointments. This investment in the future has also generated numerous employment opportunities in local communities and led to notable improvements in efficiency, safety and profitability.

- Sterile solutions for injection and infusion
- Sterile and semi-sterile gels, creams and ointments

For more details of our production facilities and capacities please visit our website at [www.sanochemia.at](http://www.sanochemia.at)



## Contact

**Sanochemia Pharmazeutika AG**  
**Head Office**

Boltzmannngasse 11  
A-1090 Vienna, Austria  
Tel.: + 43 (0)1/319 14 56-0  
Fax: + 43 (0)1/319 14 56-344  
office@sanochemia.at  
www.sanochemia.at

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